

Remanufacturing – the sustainable and competitive alternative for new parts!

ENCORY
AFTERSALES
SOLUTIONS.
SMART.

GET IN
TOUCH



Oliver Horvat
Head of Products & Services
+49 162 9791 656
oliver.horvat@encory.com

Are you familiar with these challenges?

- The offer for spare parts outside of warranty is not attractive for the end customer
- The installation of new spare parts by old vehicles is not a sustainable approach
- Because of the high price level of spare parts, customers increasingly prefer the independent aftermarket (IAM)
- The variety and qualifications of suitable suppliers for remanufacturing is a complex challenge
- The calculation of long-term cost effect considering reman can create a challenge due to lack of expertise



Our solution

The process model of Encory can overcome the challenges mentioned above. From the complete coordination of the project to the implementation, therefore, the product range, selection, and qualification of suppliers to the process with conclusive transfer to the line would all be value-adding tasks of Encory.



reliable process and project structure for successful implementation



extensive supplier network for diverse components

“With Encory’s help, we were able to reduce the process and lead times of our reman projects considerably.”

ENCORY
AFTERSALES
SOLUTIONS.
SMART.

More than
50%

reduction of the purchase price for reprocessed spare parts

More than
90%

reduction of CO₂ emissions

“Through the reduced prices of processed components, we could increase our market share in segments II+ significantly.”

What distinguishes Encory from others

Encory develop and operate end-to-end circular solutions for aftersales. From the implementation of sustainable remanufacturing projects to entirely taking over the reverse supply chain to the purchase of obsolete products and secure recycling – we create and manage closed loops. As an innovative and experienced partner and solutions provider, we have acquired a high level of process and system know how to handle complex requirements from our customers and partners.

Our approach:



Market and portfolio analysis



Conception reman strategy



Realization & implementation